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**Seller Consultation Questions**

**Contact Information**

Names: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Property Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Mailing Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone #s: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email Addresses:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Have you ever sold a home before?**

Yes No

**If yes, what have your past experiences been like?**

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**What is your biggest concern about the home selling process?**

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**What are you expectations of me?**

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**What is most important to you during the sale of your home?**

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**Why do you need/want to sell your home?**

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**By what date do you need to sell your home?**

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**On a scale of 1 to 10, how motivated are you to sell your home?**

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**Do you need to buy another home as part of this process?**

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**Circle the style of your home?**

Single Family Townhome – End Unit Townhome – Interior Unit Condo Villa Other:

**How many bedrooms do you have (not including basement)?**

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**How many bathrooms do you have?**

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**What is the cosmetic condition of your bathrooms? (Such as brand new/just renovated, updated and relatively modern, dated/old but well-maintained, or needing major renovation)**

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**What is the cosmetic condition of your kitchen? (Such as brand new/just renovated, updated and relatively modern, dated/old but well-maintained, or needing major renovation). Please be sure to mention any specific improvements such as countertops, appliance types, tile, etc.**

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**Is your basement finished, and how is the space laid out?**

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**What updates have you made to your home since you purchased it?**

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**What are the best things about your home and property?**

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**If you were to very critical and honest, what are the worst things about your home and property?**

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**Are you currently interviewing or working with any other Realtor?**

No Yes If yes, who?\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**What do you think is the current value of your home?**

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**Have you had your home appraised in the last year? If so, what did it appraise for?**

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**When could I plan on coming out to see the home?**

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